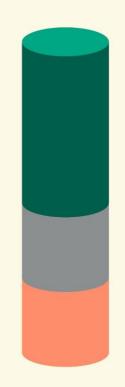
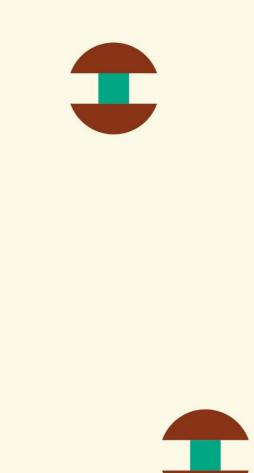
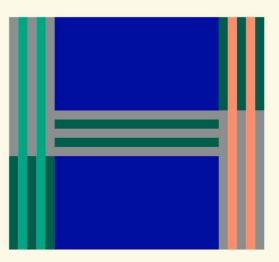




Combined General







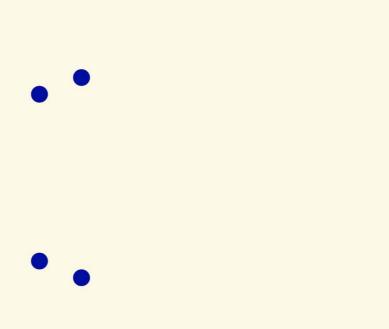




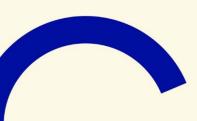




2020: Highlights and Strategy









RESPONSIBILITY, SOLIDARITY AND COMMITMENT IN RESPONSE TO THE CRISIS:

Responsibility towards its employees

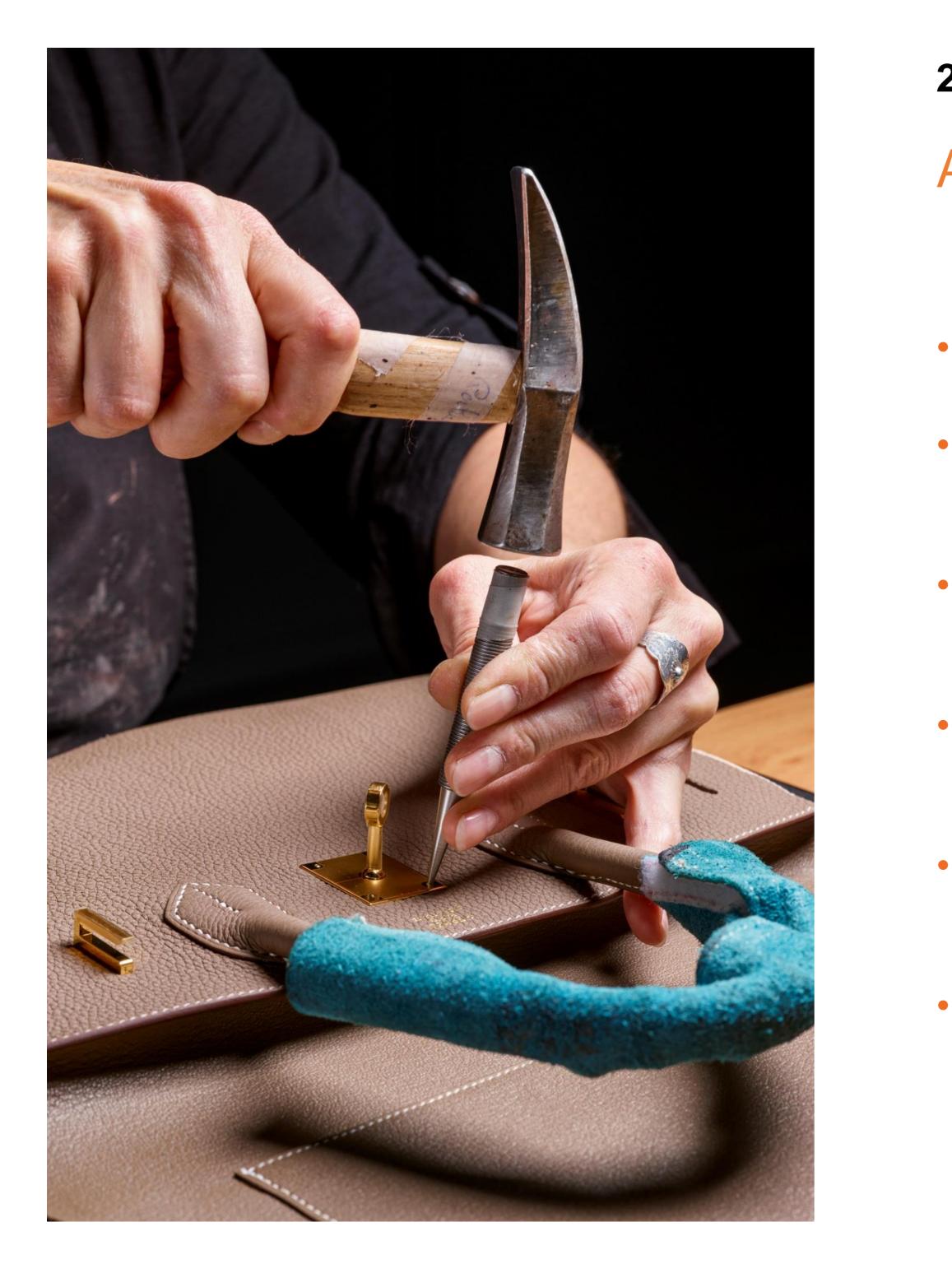
- Protection of employees' health by implementing strict safety Ο measures
- Maintenance of jobs and basic salaries of its 16,600 employees Ο worldwide

Solidarity towards the community

- Donation of €20 million to the AP-HP (Assistance Publique -Ο Hôpitaux de Paris) and support provided locally by its subsidiaries worldwide to healthcare services
- Donation of 45,000 litres of sanitising gel produced by Hermès Ο Parfums on the Vaudreuil site
- Donation of 145,000 masks to healthcare staff Ο
- More than 80 initiatives to local communities

Commitment towards its ecosystem

- Support for partners and suppliers Ο
- No use of governmental support Ο



A SOLID, UNIQUE AND AGILE ARTISANAL MODEL

Quality requirement, creativity and innovation at the heart of the model

A constant pursuit of the excellence of objects, designed to last, be handed down and be repaired

An integrated (>60%) and local (80%) production in France, the mastery of unique know-how and long-standing relationships with our partners

An exclusive omnichannel distribution, adaptability to face changing uses and unstable circumstances

The geographic balance of a multi-local network welcoming very loyal local customers

The solidity and financial independence of a family-owned group which maintains jobs and strategic investments



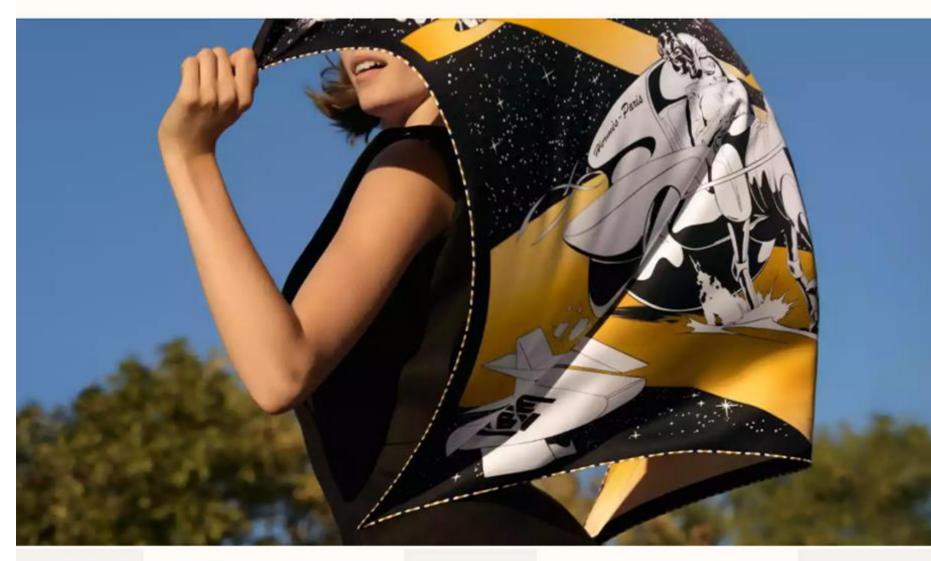
CREATIVITY, INNOVATION AND EXCELLENCE OF **OBJECTS AT THE HEART OF THE MODEL**

- Successful launch of the 16th Hermès *métier*: **Beauty**
- Enrichment of the leather goods collection with the *Chaîne d'ancre* and **Birkin Cargo** models, and the **Sac à Malice Space**
- Presentation of women's and men's ready-to-wear collections with a new digital format for the men's Spring-Summer 2021 fashion show, followed by the women's fashion show in October
- Launch of the *Lignes sensibles* high jewellery collection
- Launch of a new *Passifolia* tableware collection
- Launch of the *Apple Watch Hermès Series* 6
- New chapter in the silk universe: *the double-sided scarf*

TOURBILLON DE COULEURS

Un vent de fraîcheur souffle sur la soie.

Trouvez votre style





CHÂLE 140 EN A... 965 €





CARRÉ 90 CHEVA... 385 €

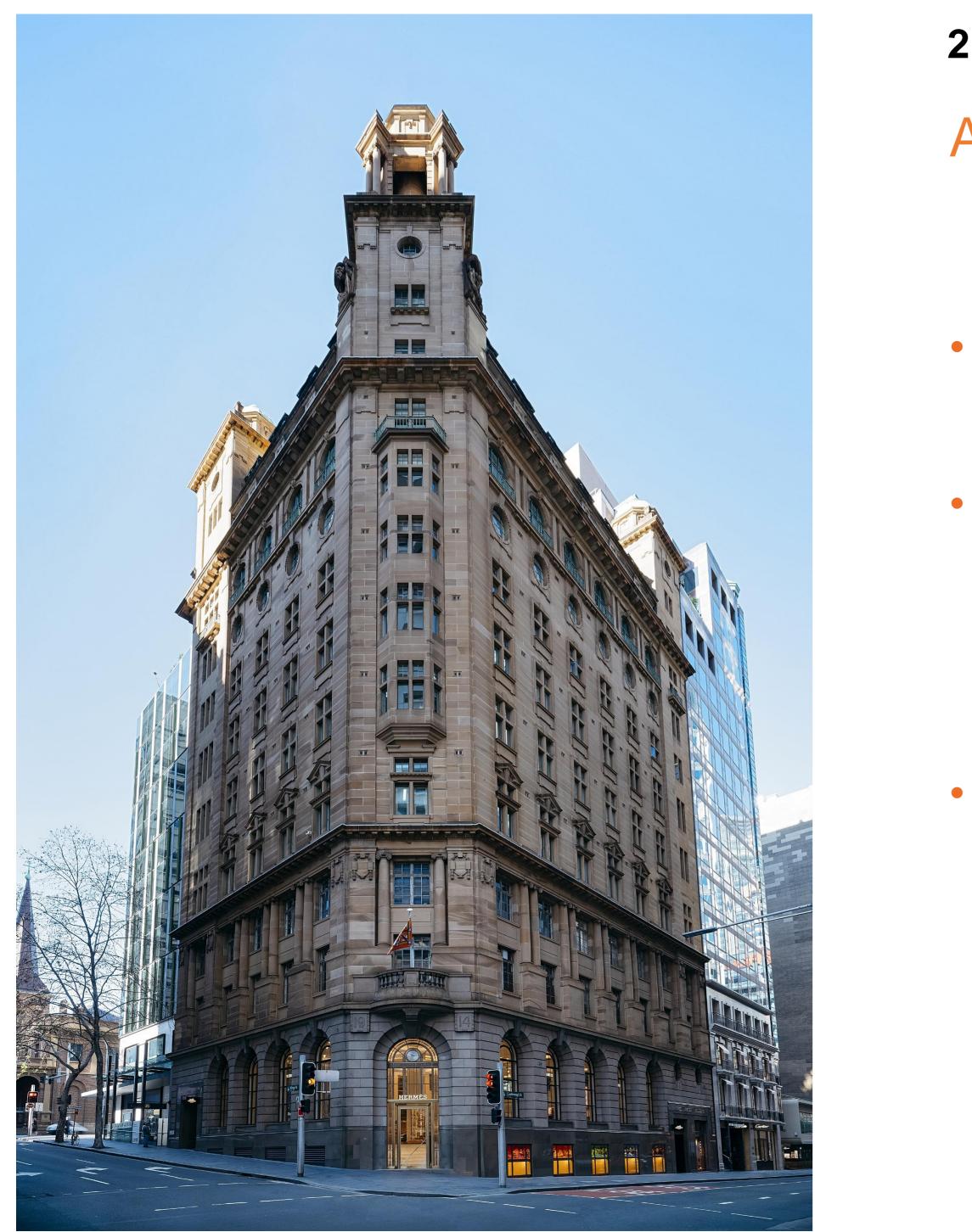


2020 HIGHLIGHTS AND STRATEGY AN EXCLUSIVE OMNICHANNEL NETWORK

- Reinforcement of the relationship with local customers and support to the digitalisation of uses
- Innovation of services at each stage of the purchasing experience
- Worldwide success in e-commerce

Opening of new digital platforms in Asia and the Middle East





AN EXCLUSIVE OMNICHANNEL NETWORK

Continued investments in the distribution network welcoming a very loyal local clientele

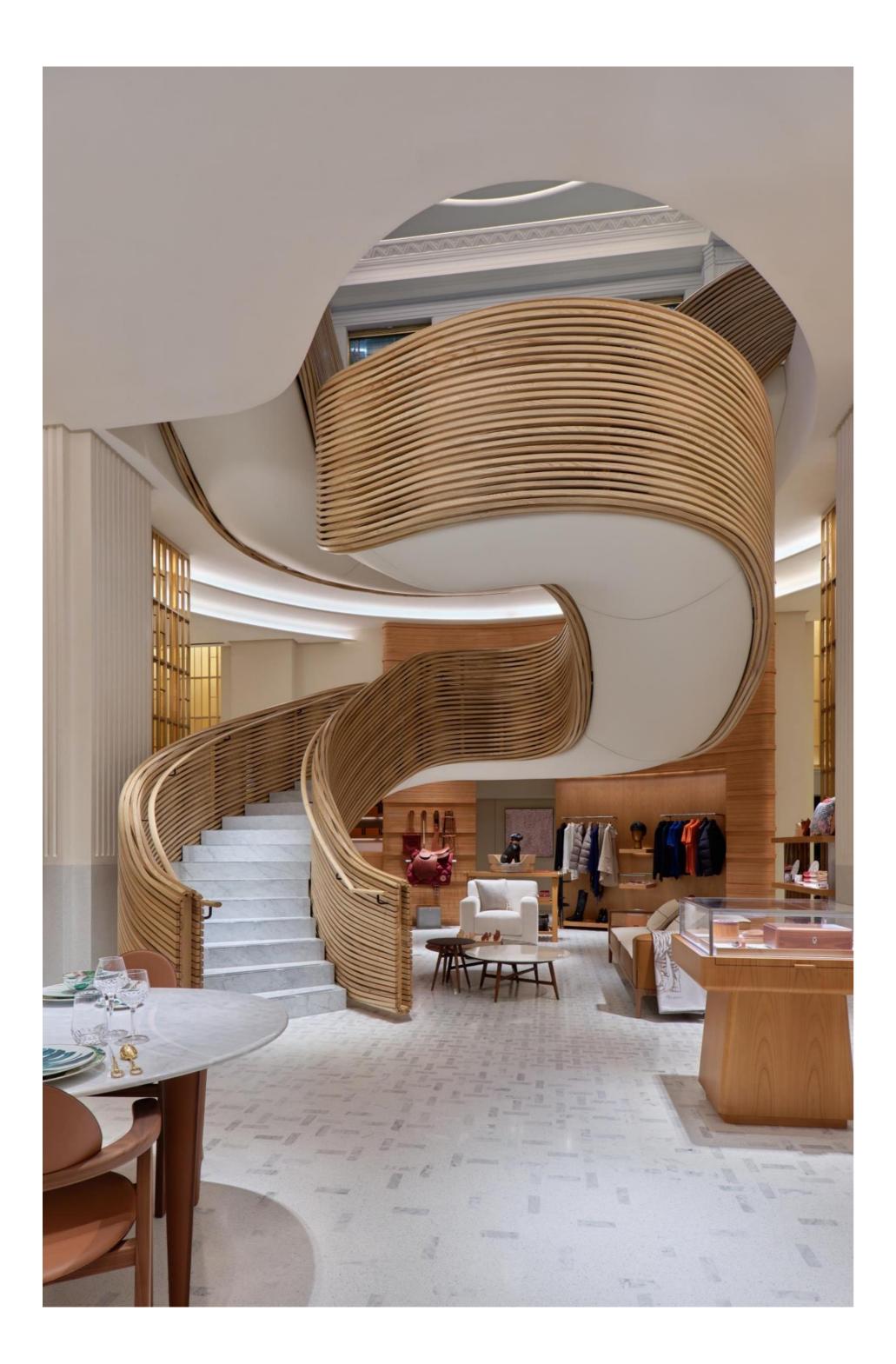
Extension of the network and opening of new territories:

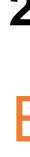
- Moscow (Russia) Ο
- Osaka (Japan) Ο
- Madrid (Spain) Ο

Store extensions and renovations:

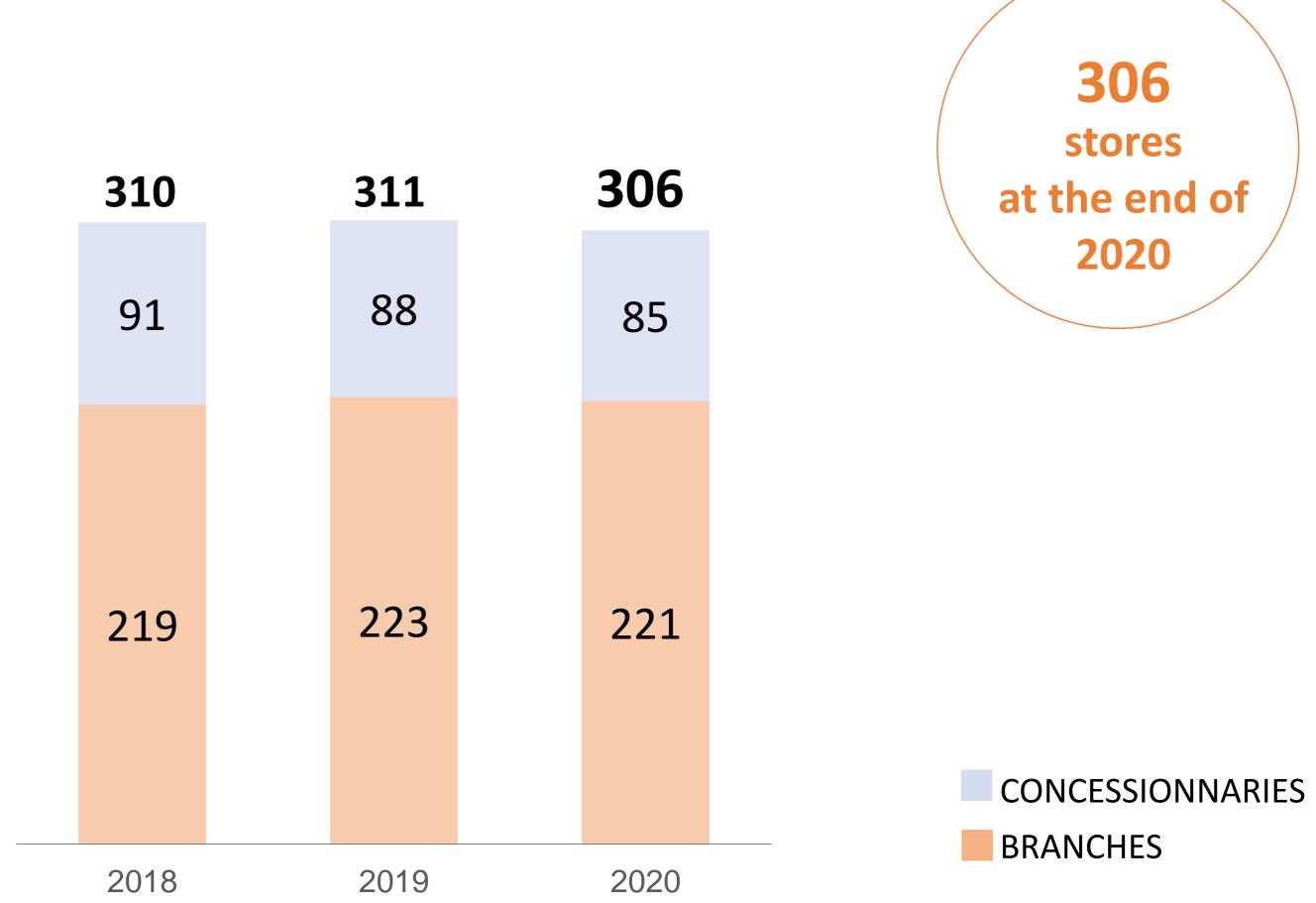
- Sydney (Australia), Guangzhou and Dalian (China), Tokyo and Ο Sendai Fujisaki (Japan), Taipei (Taiwan)
- Denver and Las Vegas (USA), Montreal (Canada) Ο
- Stockholm (Sweden) and Lugano (Switzerland) 0



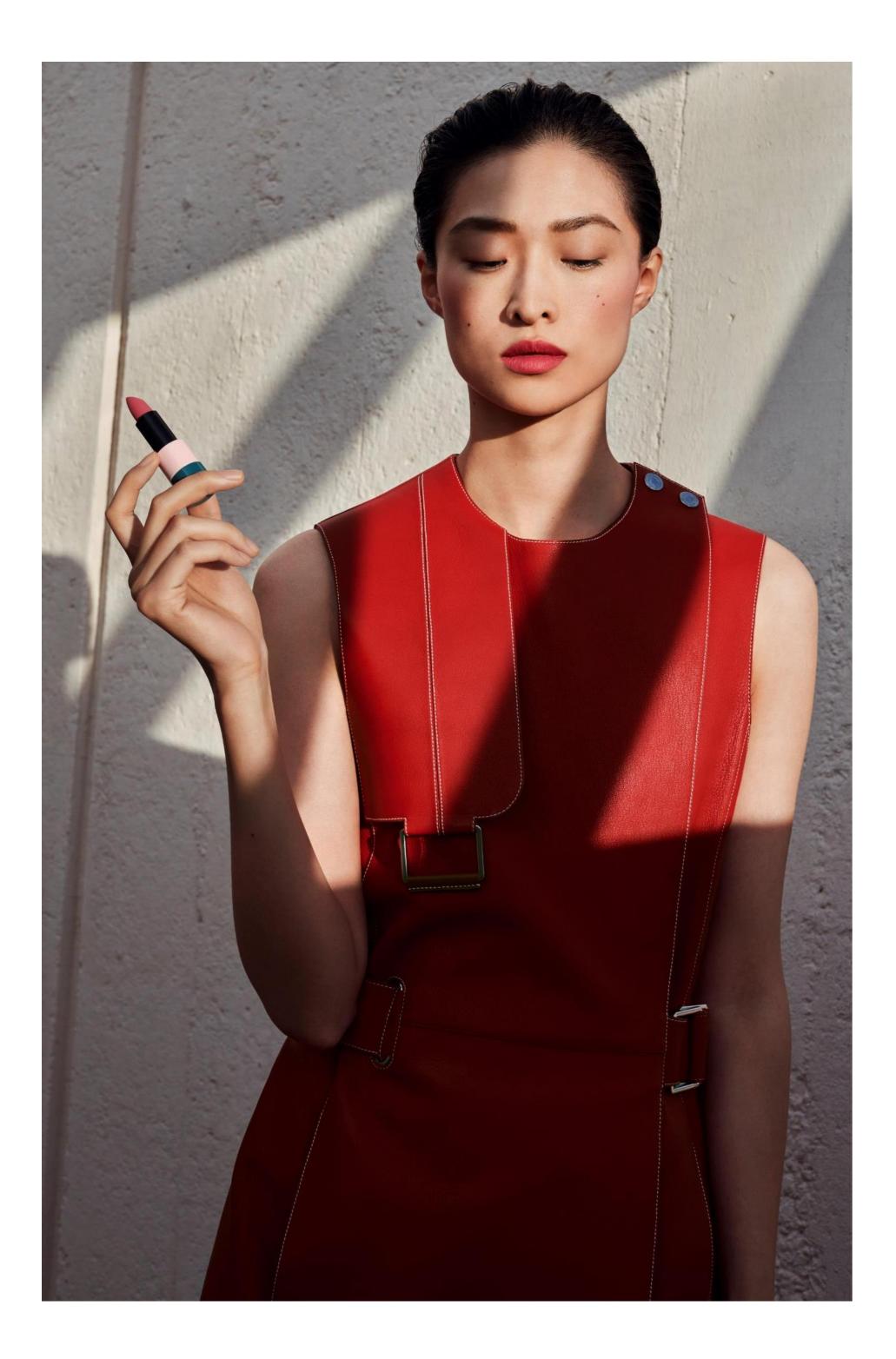




EVOLUTION OF THE NUMBER OF STORES



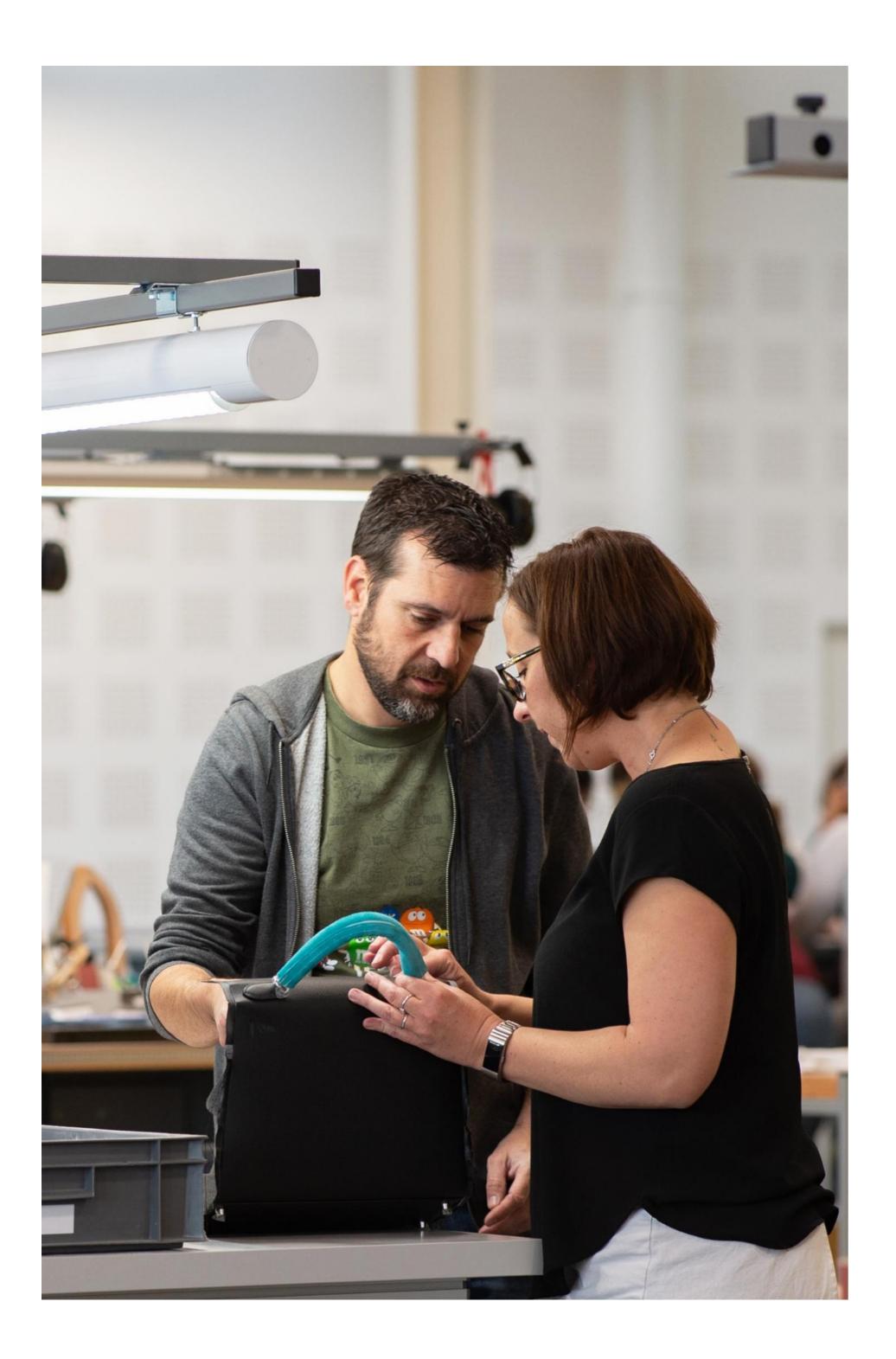




AN AGILE AND INNOVATIVE COMMUNICATION

- Further balance between physical presence and digital technology
 - Men's ready-to-wear digital performance Ο
 - Women's fashion show in Paris Ο
- Initiatives and formats adapted to local sanitary context
 - Window displays and store events Ο
 - Petit h stop-off in Moscow and Taiwan Ο
- Extended paid media
 - Campaign entitled *petit h, c'est l'heure de la re-création !* Ο
 - Home universe campaign, **Objets de vie intérieurs** Ο
 - Jewellery campaign, *Joaillerie cavalière* Ο





RESPONSIBLE AND SUSTAINABLE DEVELOPMENT WOMEN AND MEN

- A responsible employer: jobs maintained worldwide and special bonuses granted
- Continued workforce growth
 - 16,600 people at the end of 2020 Ο
 - of which 10,383 in France Ο

Education and transmission :

- *École du cuir,* internal schools in textile and tanning Ο
- Partnerships with regional vocational schools and launch of the Ο CFA Hermès project (Centre de Formation des Apprentis)
- Fondation d'entreprise Hermès: Manufacto, a craftmanship discovery programme in collaboration with multiple schools and training centres



RESPONSIBLE AND SUSTAINABLE DEVELOPMENT

DIVERSITY AND WOMEN-MEN EQUALITY

54% women in Executive Management and 50% women on **Supervisory Board**

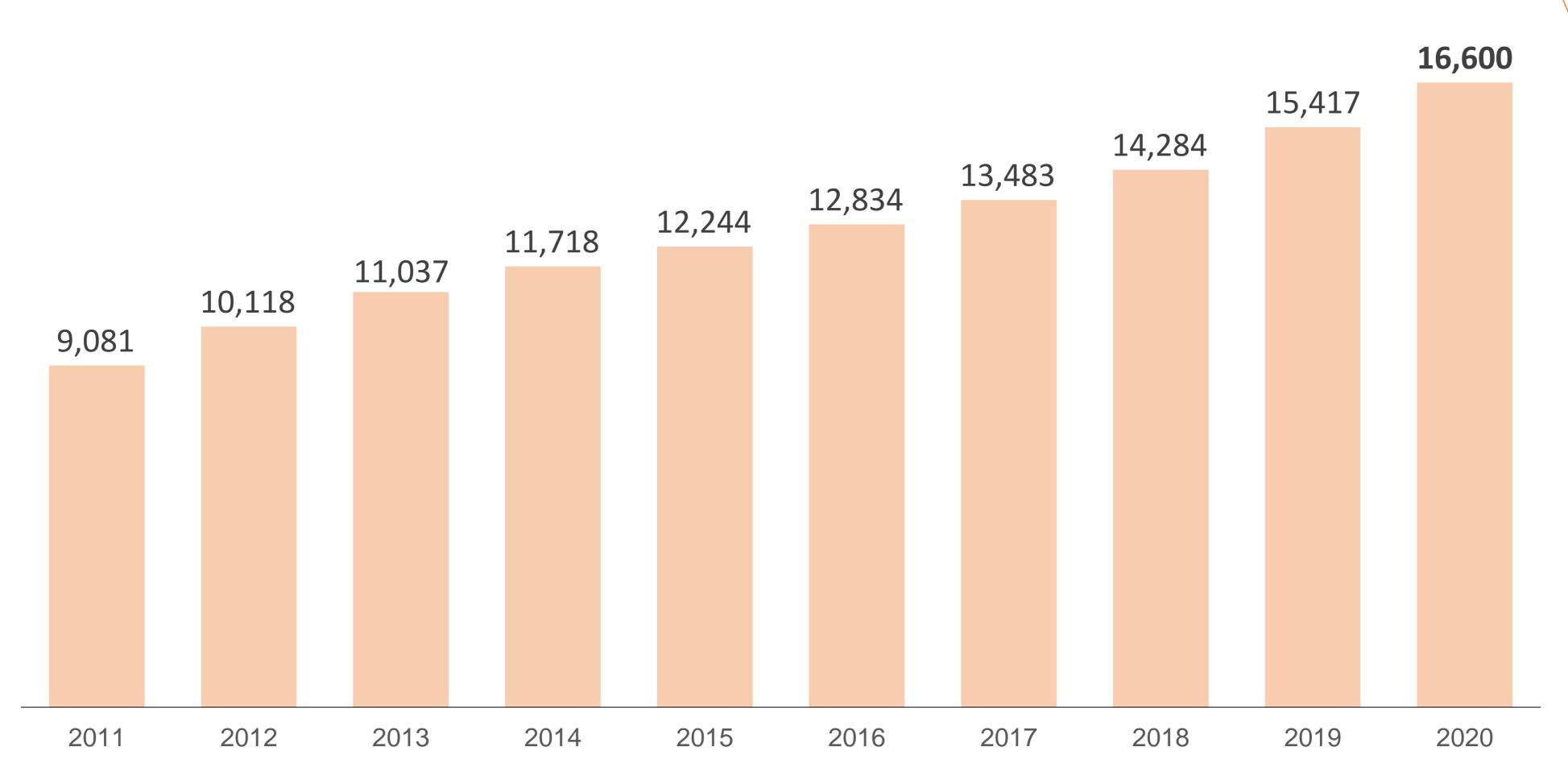
92 /100 in the gender pay equality index

Doubling of the employment rate of disabled people in 4 years and, in terms of purchases, ambitious target of increasing its use of the protected sector and socially supported organisations in France by 20% per year

5th rank of the *Financial Times* Top 100 *Diversity Leaders* list and 1st place of the *Capital* magazine ranking of France's 500 best employers







RESPONSIBLE AND SUSTAINABLE DEVELOPMENT

UNINTERRUPTED JOB CREATION







Support functions

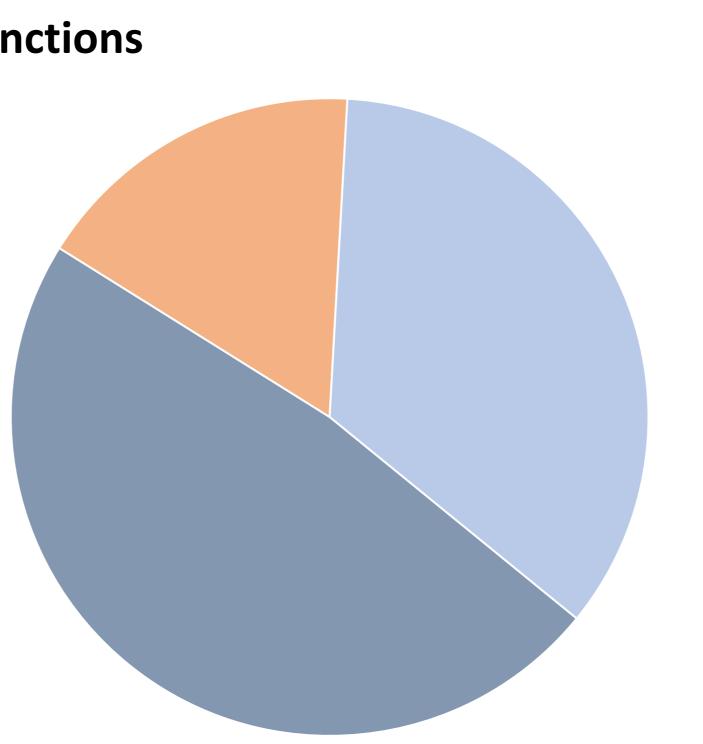
17 %

Production

48 %

RESPONSIBLE AND SUSTAINABLE DEVELOPMENT

WORKFORCE BREAKDOWN BY SECTOR



Sales 35 %







Asia-Pacific (Excl. Japan)

14 %

Japan

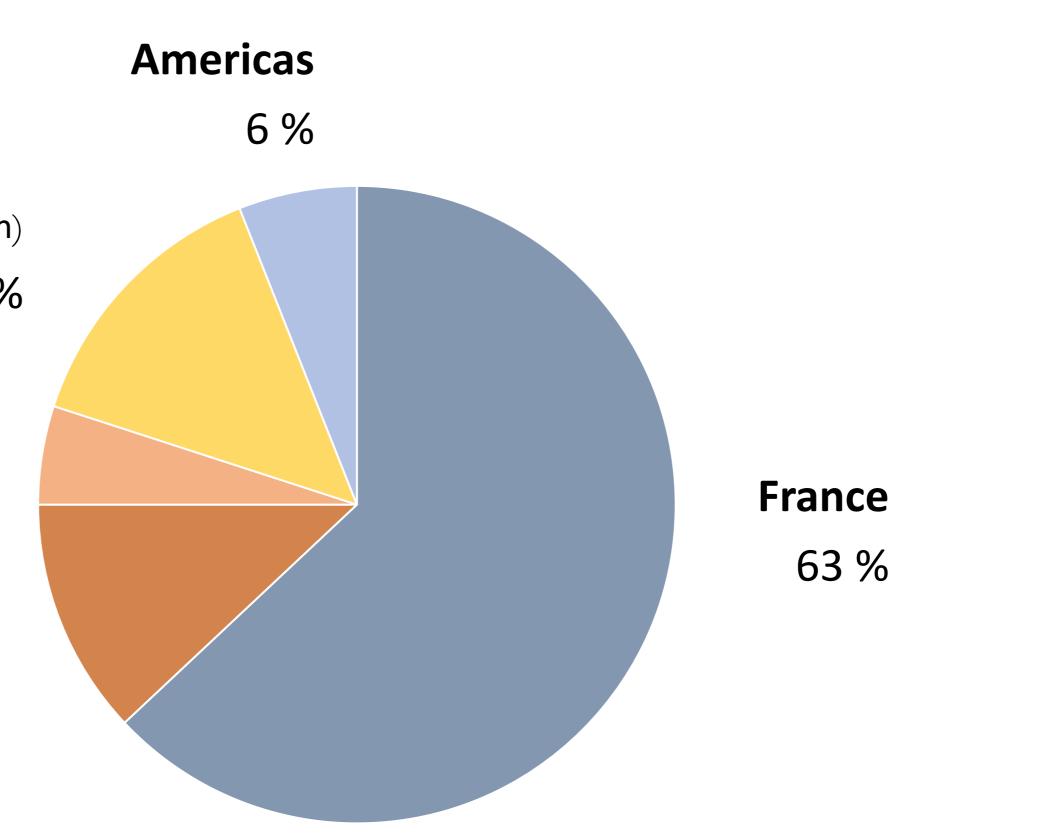
5 %

Europe (Excl. France)

12 %

RESPONSIBLE AND SUSTAINABLE DEVELOPMENT

WORKFORCE BREAKDOWN BY REGION





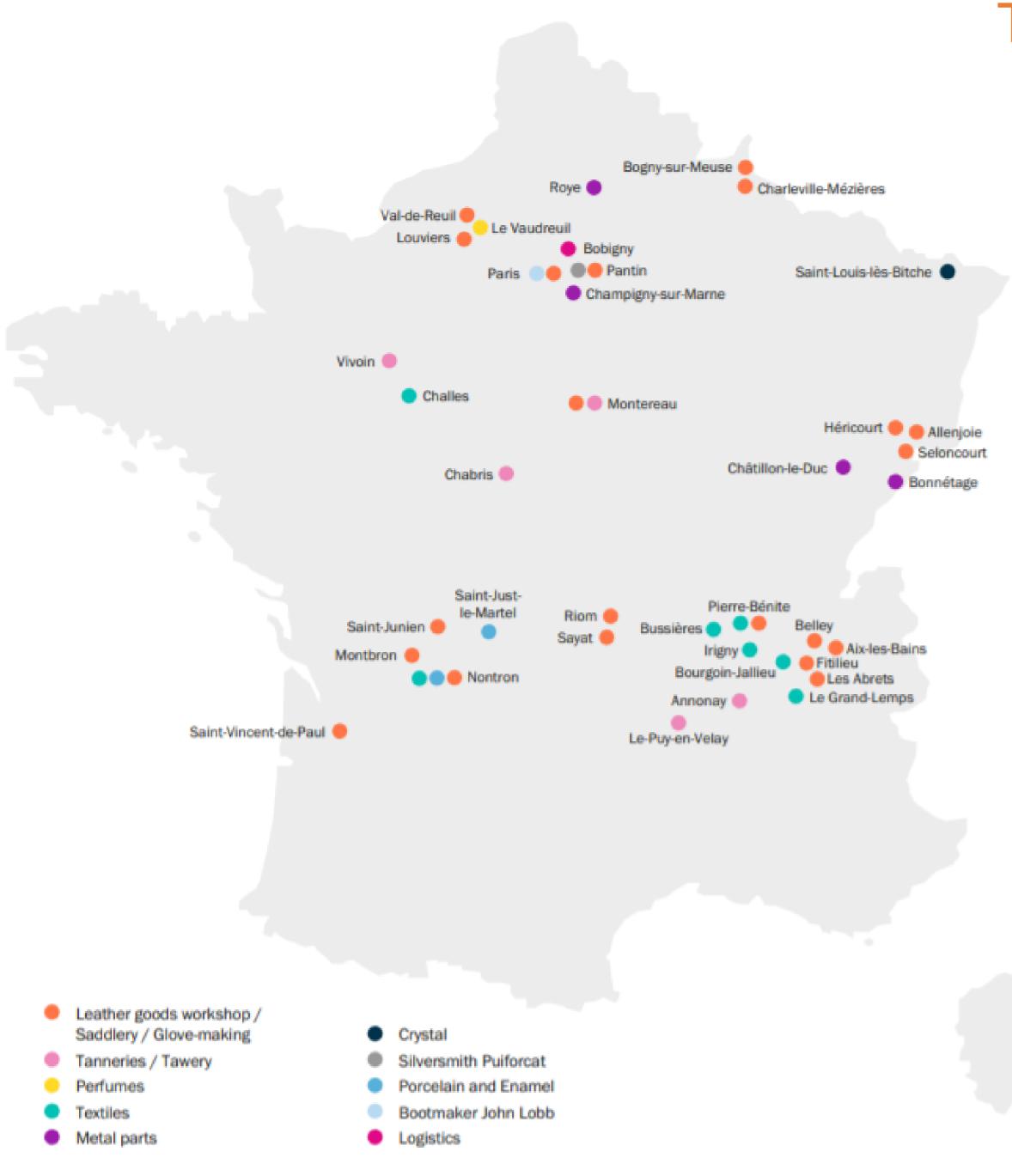
RESPONSIBLE AND SUSTAINABLE DEVELOPMENT TERRITORIAL ANCHORING

51 production sites organised around expertise hubs, located in 9 different regions in France and opening of new sites that contribute to revitalising regions

Solidarity with our partners and suppliers, continued investments and vertical integration

Transmission of *savoir-faire* and preservation of artisanal culture

Reinforcement of the dialogue with our stakeholders concerning climate, biodiversity and local integration challenges



RESPONSIBLE AND SUSTAINABLE DEVELOPMENT TERRITORIAL ANCHORING

- 51 production facilities in France, including 17 leather workshops
- 13 production facilities located outside France in 6 countries: Italy, Portugal, the United Kingdom, Switzerland, the United **States and Australia**



RESPONSIBLE AND SUSTAINABLE DEVELOPMENT THE PLANET

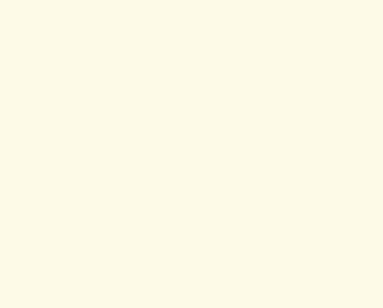
- Commitment of sustainable procurement reinforced with our suppliers
- Object durability and management of unsold stock
 - Over 120,000 repairs
 - Recycling in line with the principles of a circular economy and donations to non-profit organisations

Reduction of CO2 emissions

- In line with our goals by 2030 to reduce by 50% in absolute value our own emissions, and by 50% in relative value other indirect emissions
- Carbon offsetting now beyond scopes 1&2, investment in the *Livelihoods* programme
- New commitments :
 - Biodiversity strategy with Act4Nature International in June 2020, *Global Biodiversity Score* with WWF and CDC Climat
 - *TCFD* commitment \bigcirc
 - 10% of the variable remuneration of the Executive Chairmen subject to CSR criteria

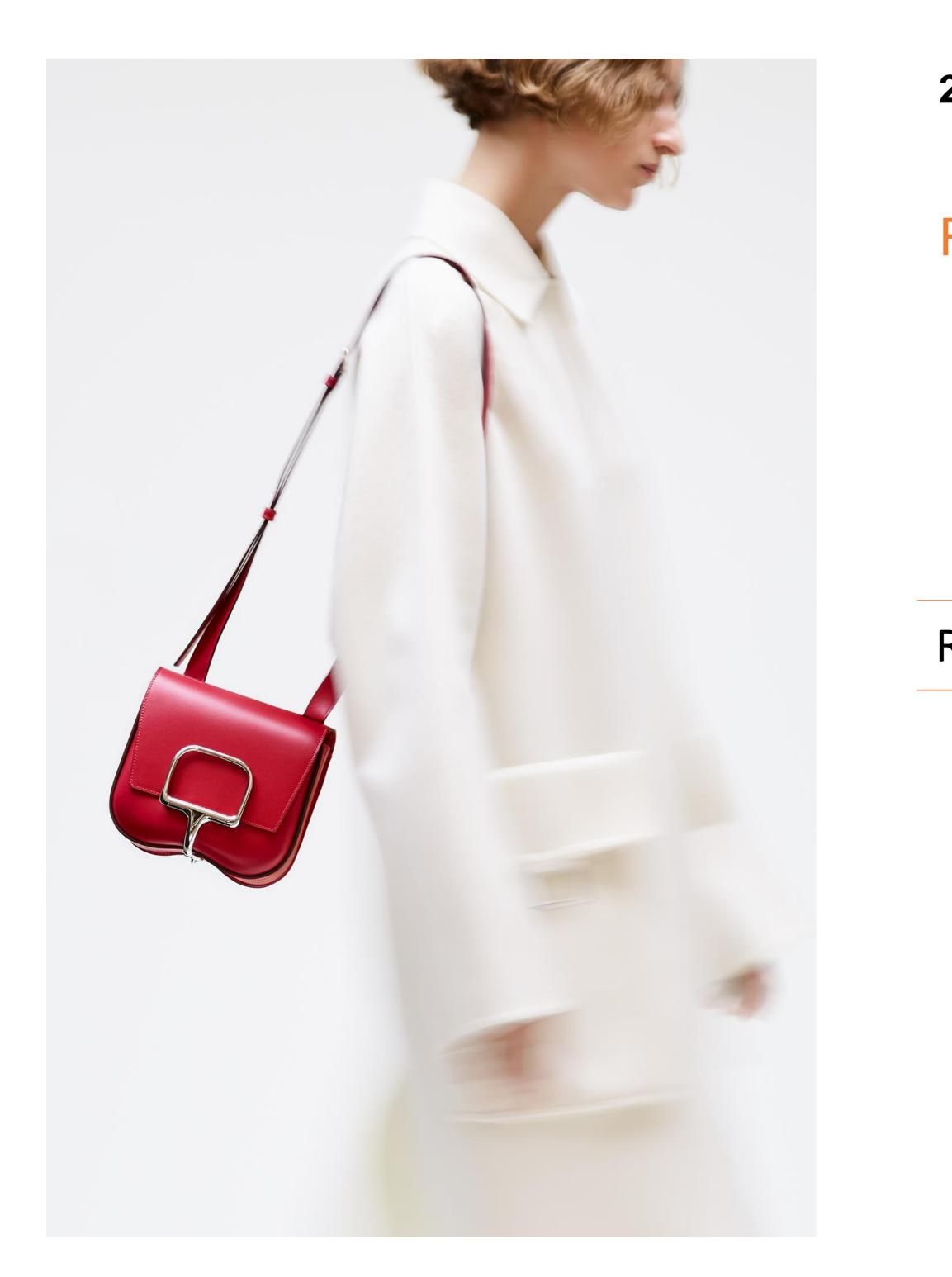












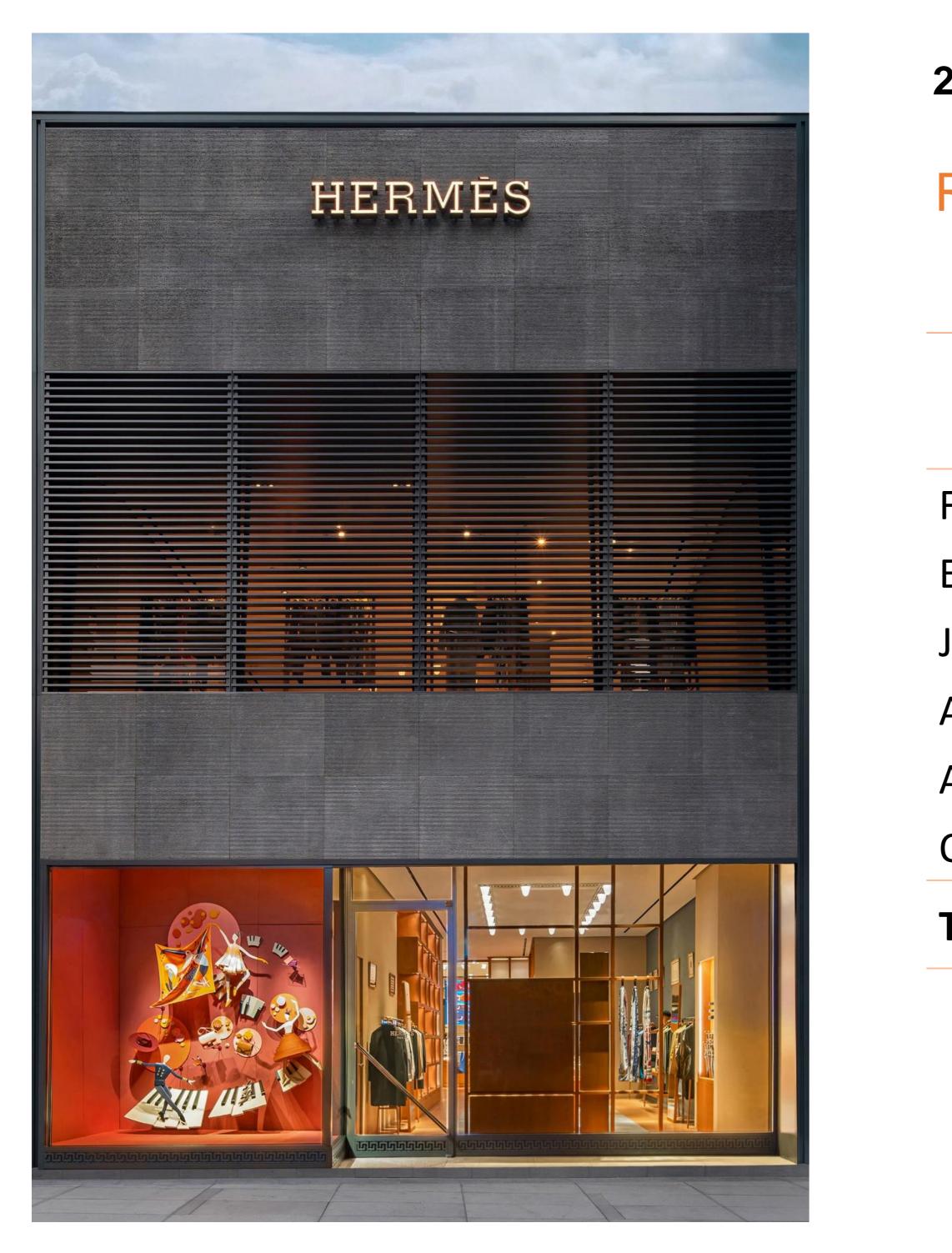
2020 : ACTIVITY

REVENUE REACHED €6.4 BILLION



CONSTANTS RATES





2020 : ACTIVITY

REVENUE BY GEOGRAPHICAL AREA

| In Millions € | 2020 | Chang excl 20 |
|----------------------------|-------|---------------------|
| FRANCE | 620 | |
| EUROPE (excl. FRANCE) | 953 | |
| JAPAN | 834 | |
| ASIA-PACIFIC (excl. JAPAN) | 2,915 | |
| AMERICAS | 959 | |
| OTHER | 108 | |
| TOTAL | 6,389 | |

nge at constant change rates 2020 / 2019

- 29%
- 20%
- 4%
- + 14%
- 21%
- 10%
- 6%



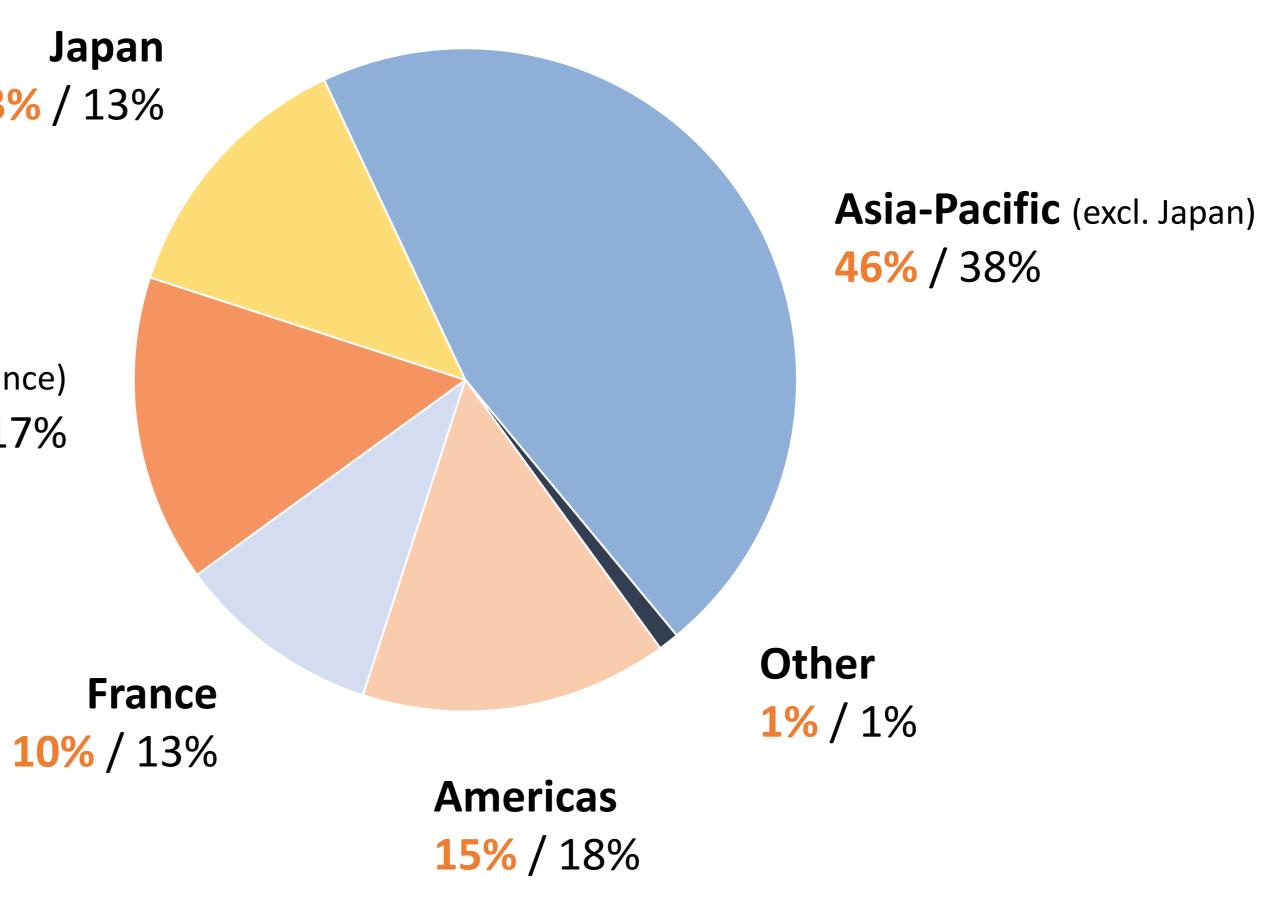


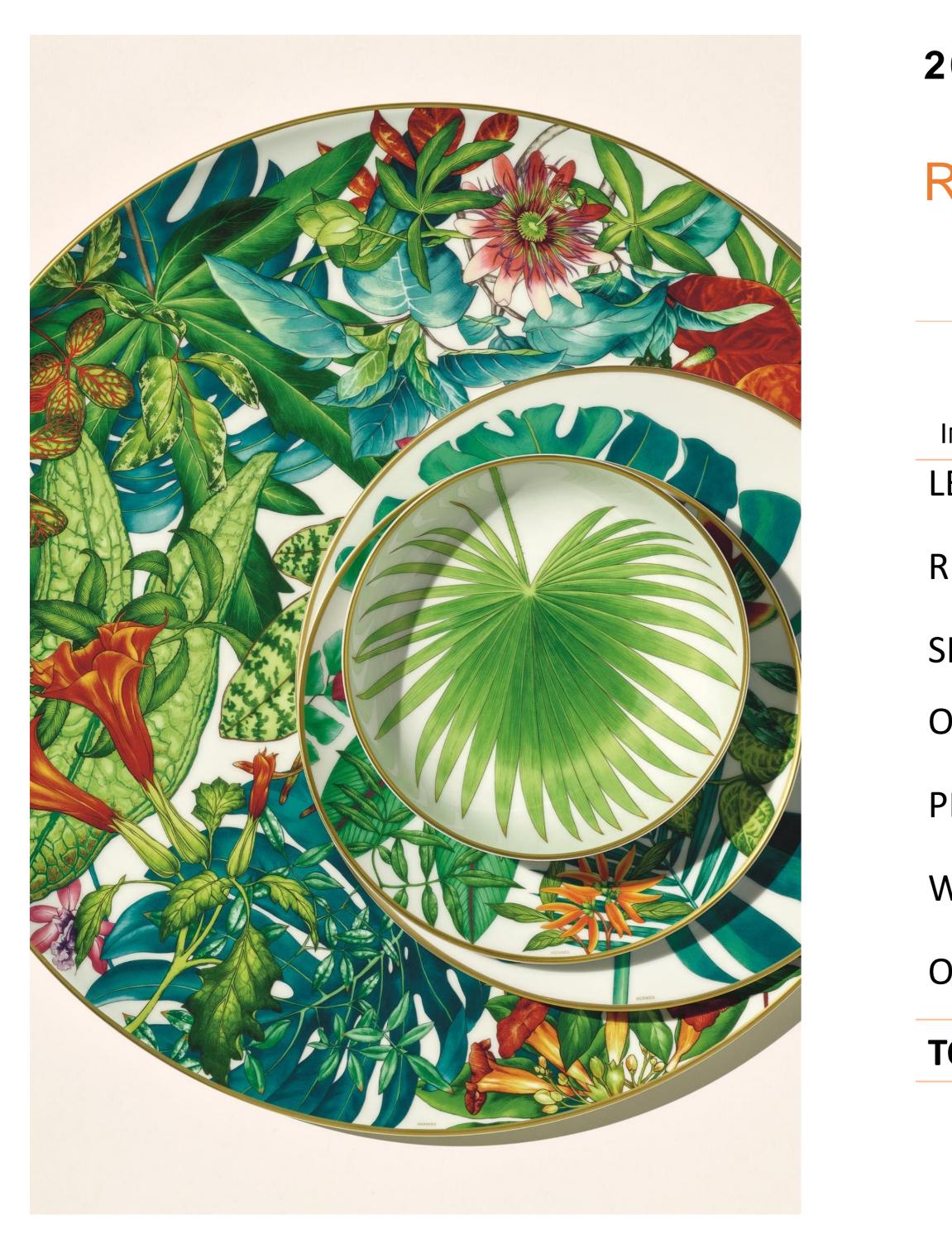
Japan **13% /** 13%

Europe (excl. France) **15% /** 17%

2020 : ACTIVITY

REVENUE BY GEOGRAPHICAL AREA 2020 / 2019





2020 : ACTIVITY

REVENUE BY SECTOR

| | | Change exch |
|-------------------------------|-------|----------------|
| In Millions € | 2020 | 202 |
| LEATHER GOODS AND SADDLERY | 3,209 | |
| READY-TO-WEAR AND ACCESSORIES | 1,409 | |
| SILK AND TEXTILES | 452 | |
| OTHER HERMÈS SECTORS | 643 | - |
| PERFUMES | 263 | |
| WATCHES | 196 | |
| OTHER PRODUCTS | 218 | |
| TOTAL | 6,389 | - |

ge at constant

change rates

020 / 2019

- 5%
- 9%
- 23%
- + 24%
- 19%
- + 2%
- 15%
- 6%



Other Hermès sectors 10% /7 %

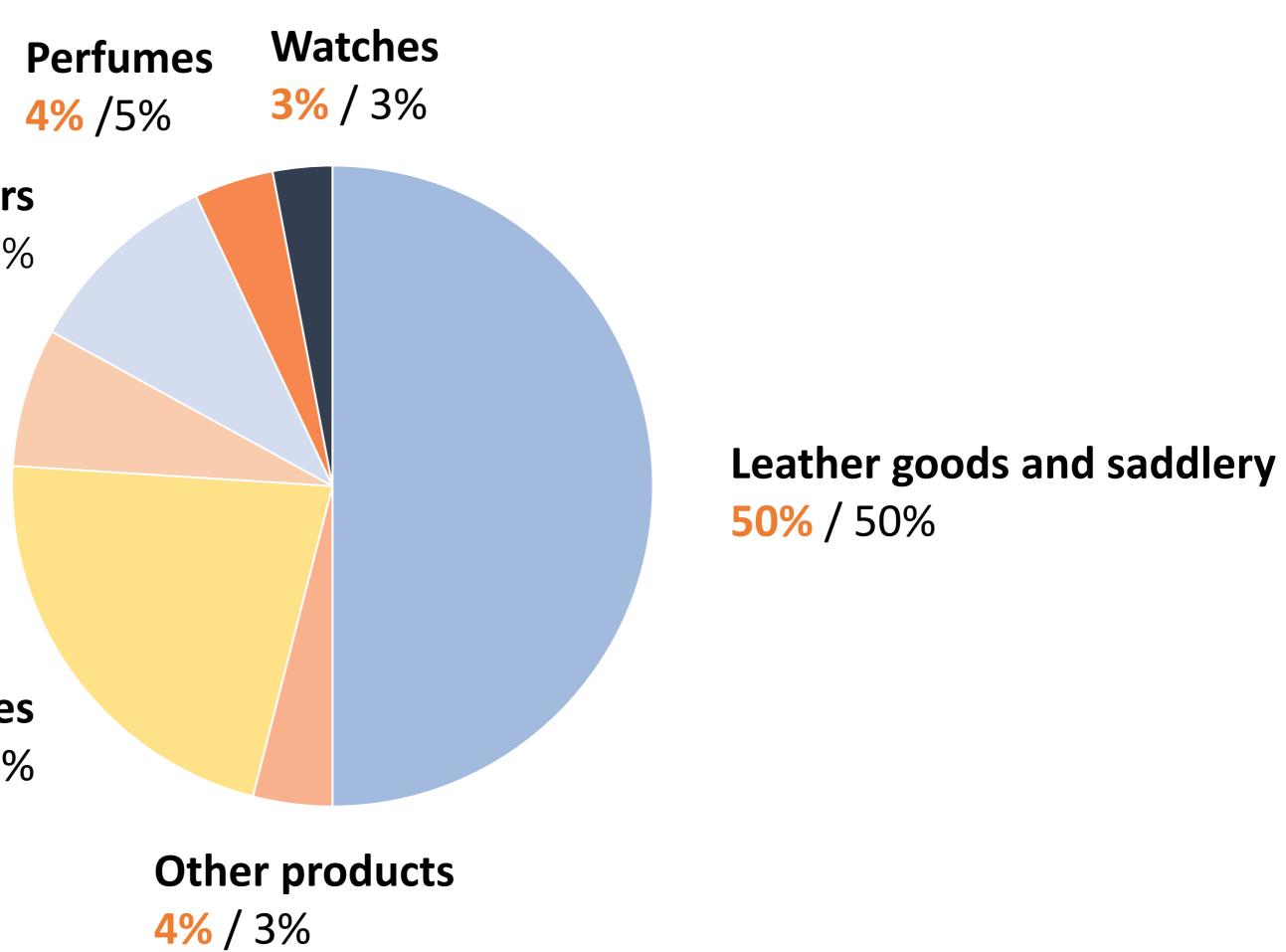
Silk and Textiles

7% / 9%

Ready-to-wear and Accessories 22% / 23%

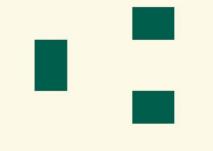
2020 : ACTIVITY

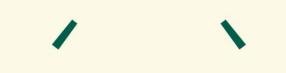
REVENUE BY SECTOR 2020 / 2019





2020: Consolidated financial statements











OPERATING INCOME

OTHER NON RECURRING INCOME AND EXP

RECURRING OPERATING INCOME

OTHER INCOME AND EXPENSES

OTHER SELLING, MARKETING AND ADMINIS

COMMUNICATION

GROSS MARGIN

COST OF SALES

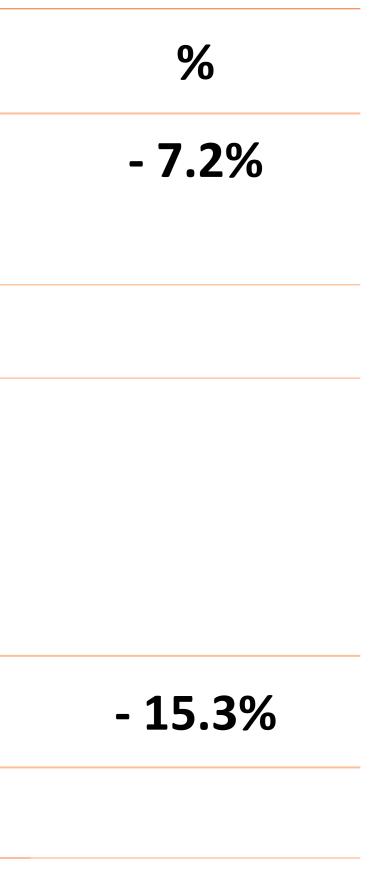
REVENUE

IN MILLIONS €

2020 : CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATED INCOME STATEMENTS

| | 2020 | 2019 |
|--------------------|---------|---------|
| | 6,389 | 6,883 |
| | (2,013) | (2,125) |
| | 4,376 | 4,758 |
| | (279) | (357) |
| ISTRATIVE EXPENSES | (1,420) | (1,459) |
| | (696) | (604) |
| | 1,981 | 2,339 |
| PENSES | 91 | _ |
| | 2,073 | 2,339 |





- 11.4%

NET INCOME FROM ASSOCIATES NET INCOME ATTRIBUTABLE TO NON-CO **NET INCOME ATTRIBUTABLE TO OWNER**

INCOME TAX

NET FINANCIAL INCOME

OPERATING INCOME

IN MILLIONS €

2020 : CONSOLIDATED FINANCIAL STATEMENTS CONSOLIDATED INCOME STATEMENT

| | 2020 | 2019 | |
|---------------------------|--------|--------|--|
| | 2,073 | 2,339 | |
| | (86) | (69) | |
| | (613) | (751) | |
| IN % OF INCOME BEFORE TAX | 30,9 % | 33,1 % | |
| | 16 | 16 | |
| ONTROLLING INTEREST | (4) | (7) | |
| RS OF THE PARENT | 1,385 | 1,528 | |

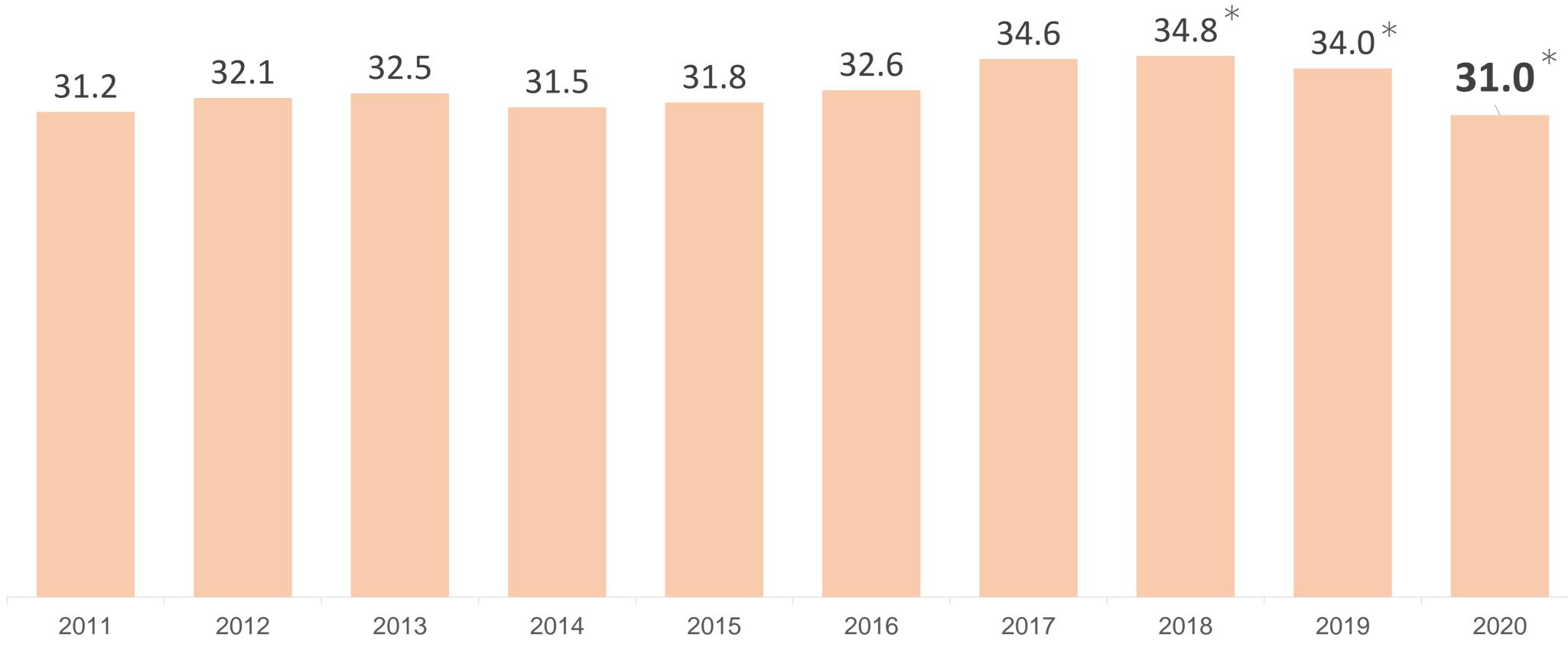


%

- 11.4%

- 9.3%

IN % OF REVENUE



* Recurring operating profitability after application of IFRS 16

2020 : CONSOLIDATED FINANCIAL STATEMENTS

RECURRING OPERATING PROFITABILITY AMOUNTS TO 31% OF REVENUE

OPERATING INVESTMENTS

REAL ESTATE AND GROUP PROJ

PRODUCTION AND DIVISIONS

STORES AND DISTRIBUTION

IN MILLIONS €

2020 : CONSOLIDATED FINANCIAL STATEMENTS OPERATING INVESTMENTS

| | 2020 |
|-------|------|
| | 195 |
| | 124 |
| JECTS | 129 |
| | 448 |



IN MILLIONS €

OPERATING CASH FLOWS

CHANGE IN WORKING CAP

CASH FLOW RELATED TO C

OPERATING INVESTMENTS

REPAYMENT OF LEASE LIAB

ADJUTED FREE CASH FLOW

FINANCIALS INVESTMENTS

DIVIDENDS PAID

TREASURY SHARE BUYBACI

OTHER CHANGES

CHANGE IN NET CASH POS

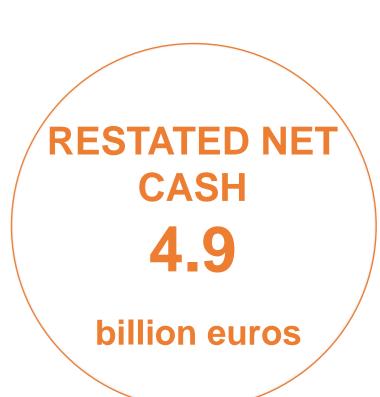
CLOSING RESTATED NET CA

⁽¹⁾ Adjusted free cash flow is the sum of cash flows related to operating activities, less operating investments and the repayment of lease liabilities recognised in accordance with IFRS 16 (consolidated statement of cash flows).

2020 : CONSOLIDATED FINANCIAL STATEMENTS

RESTATED CASH FLOW STATEMENT

| 2020 | 2019 |
|-------|---|
| 1,993 | 2,063 |
| (350) | 24 |
| 1,642 | 2,087 |
| (448) | (478) |
| (199) | (203) |
| 995 | 1,406 |
| (93) | (13) |
| (490) | (487) |
| (122) | (53) |
| 51 | 93 |
| 342 | 946 |
| 4,904 | 4,562 |
| | 1,993 (350) 1,642 (448) (199) 995 (93) (490) (122) 51 51 342 |



SIMPLIFIED BALANCE SHEET AS AT 31st DECEMBER 2020

IN MILLIONS €

ASSETS

NON CURRENT ASSETS

INVENTORIES

OTHER CURRENT ASSETS

CASH AND CASH EQUIVA

TOTAL

2020 : CONSOLIDATED FINANCIAL STATEMENTS

| | 2020 | 2019 |
|-------|--------|-------|
| | 4,401 | 3,791 |
| | 1,289 | 1,133 |
| S | 628 | 573 |
| ALENT | 4,733 | 4,384 |
| | 11,051 | 9,881 |

SIMPLIFIED BALANCE SHEET AS AT 31st DECEMBER 2020

IN MILLIONS €

LIABILITIES

EQUITY

PROVISIONS

OTHER LIABILITIES

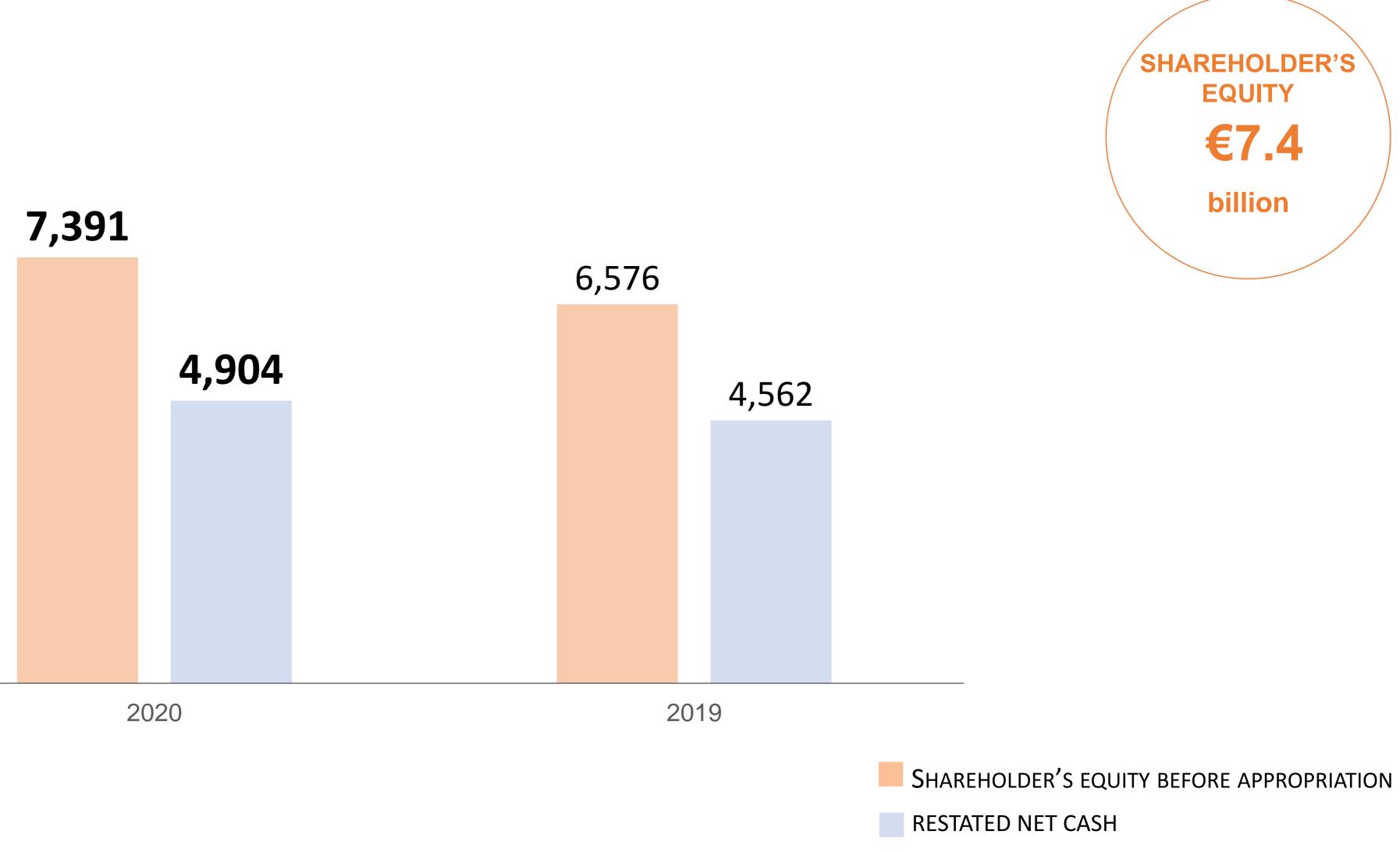
TOTAL

2020 : CONSOLIDATED FINANCIAL STATEMENTS

| 2020 | 2019 |
|--------|-------|
| 7,391 | 6,576 |
| 425 | 419 |
| 3,235 | 2,886 |
| 11,051 | 9,881 |



IN MILLIONS €

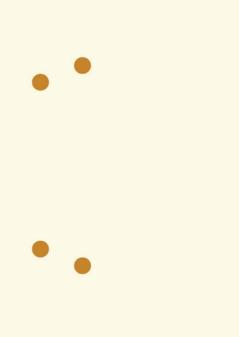


2020 : CONSOLIDATED FINANCIAL STATEMENTS

SHAREHOLDER'S EQUITY AND **RESTATED NET CASH**









2021 : REVENUE

1ST QUARTER 2021

Robust sales growth in the first quarter amounting to €2,084 million (+44% at constant exchange rates and +38% at current exchange rates) Revenue growth is up +33% compared to the first quarter of 2019

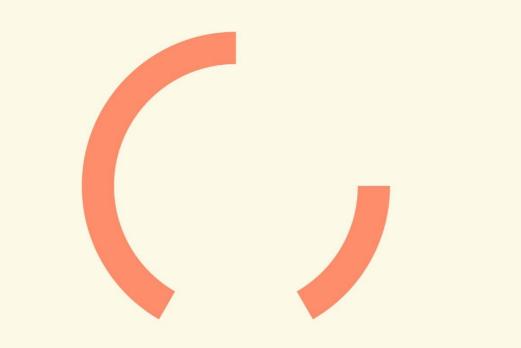
Change at constant exchange rates

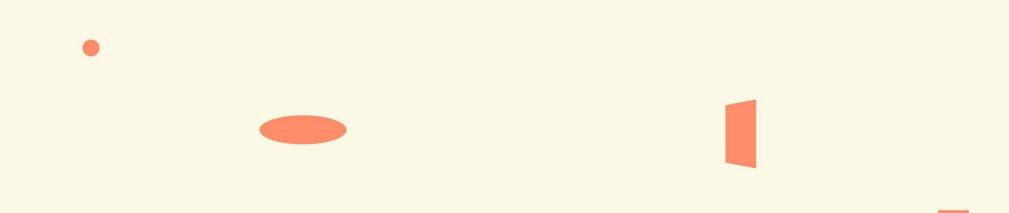
| IN % | Q1 2021 / 2020 | Q1 2021 |
|----------------------------|----------------|---------|
| FRANCE | (9)% | (17 |
| EUROPE (excl. France) | (1)% | (12 |
| JAPAN | +20% | +2 |
| ASIA-PACIFIC (excl. Japan) | +94% | +7 |
| AMERICAS | +23% | +1 |
| OTHER | +40% | +2 |
| TOTAL | +44% | +3 |

21 / 2019

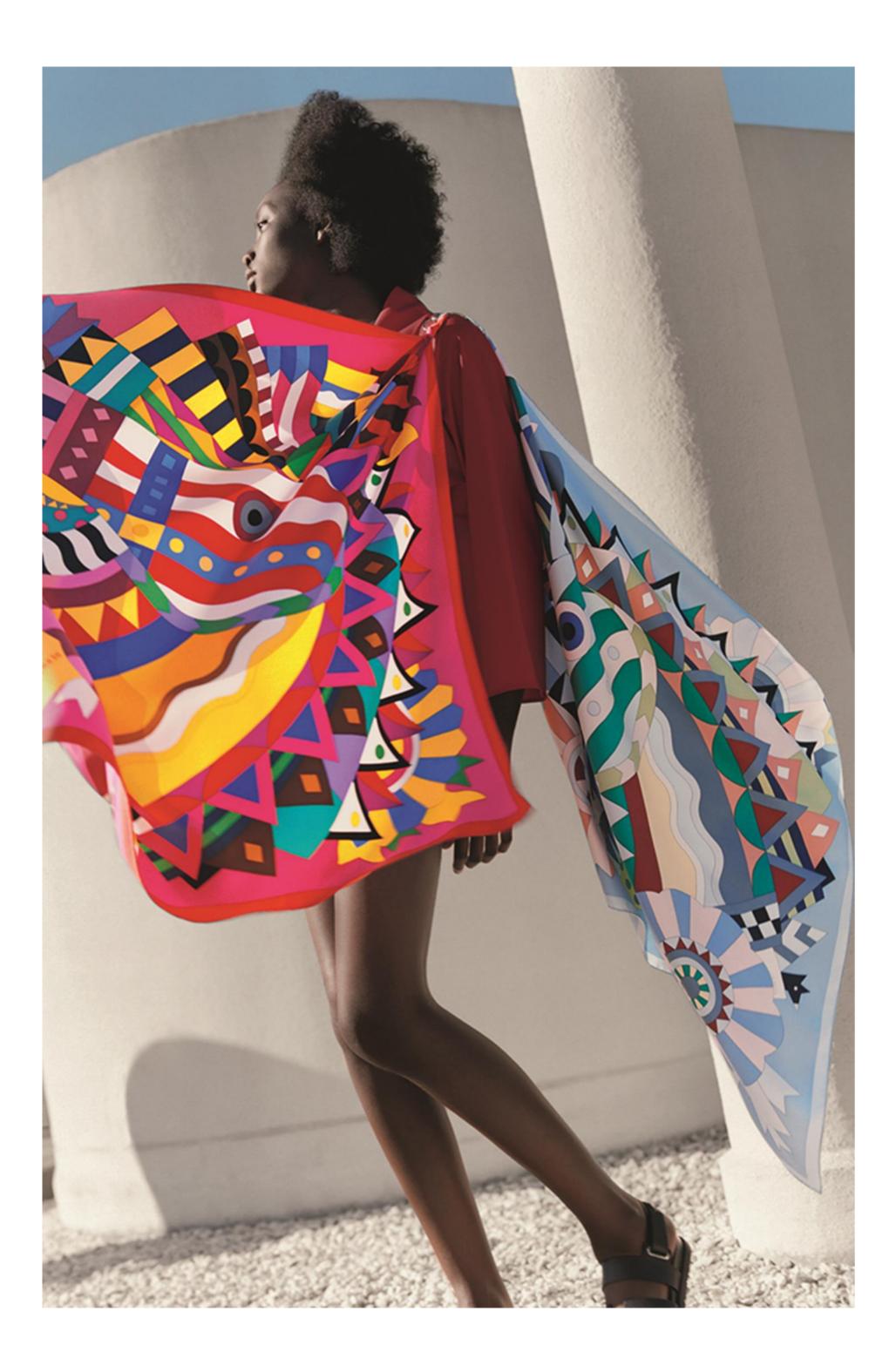
- .7)%
- L2)%
- 21%
- 76%
- -15%
- -21%
- 33%

Outlook









2021 : OUTLOOK OUTLOOK

For 2021, the impacts of the COVID-19 pandemic are currently difficult to assess, as the scale, duration and geographic extent of the crisis evolve every day

In the medium-term, despite the economic, geopolitical and monetary uncertainties around the world, the group confirms an ambitious goal for revenue growth at constant exchange rates

Thanks to its unique business model, Hermès is pursuing its long-term development strategy based on creativity, maintaining control over know-how and ever best quality

L'ESPACE D'UN PARFUN



2021 : OUTLOOK AN ODYSSEY

- Strengthening of our investments in production capacity and regional anchoring: inauguration of Guyenne (Gironde) and Montereau (Seine-et-Marne) leather goods workshops
- Development and diversification of our distribution network, with stores opening and extension
- Launch of the new digital platform in Thailand
- Research and development of new exceptional materials to complete the house's offer
- H24 new men's perfume and H08 men's watch launches
- Welcoming of Steve Guerdat, our new equestrian partner





Presentation of the main resolutions









IN EUROS

ORDINARY DIVIDEND

EXTRAORDINARY DIVIDEND

* Including an interim dividend of €1.50 paid on 4 March 2021

Dividend per share proposed by the Supervisory Board (4th)

| 2016 | 2017 | 2018 | 2019 | 2020 |
|------|------|------|------|-------|
| 3.75 | 4.10 | 4.55 | 4.55 | 4.55* |
| | 5.00 | | | |
| | | | | |

December 2020 to the corporate officers (7th to 10th) – *Ex-post votes*

Resolutions

Global ex-post vote

7th (compensation and benefits of all Corporate Officers)

Votes ex-post individuels

8th (compensation and benefits of Mr Axel Dumas)

9th (compensation and benefits of Émile Hermès SARL) Executive Chairman

10th (compensation and benefits of Mr Éric de Seynes)

Effective compensation paid during or awarded in respect of the financial year ended 31

Corporate Officers concerned

Executive Chairmen, Chairman and members of the Supervisory Board

- **Executive Chairman**
- Chairman of the Supervisory Board



the General Meeting of 24 April 2020 :

- Within the limits determined in accordance with Article 17 of the Articles of Association and the decisions of Ο the General Meeting of 31 May 2001 :
- **Fixed compensation** (« additional ») : indexed to the increase in consolidated revenue for the previous financial Ο year over the year prior to that, at constant scope and exchange rate.
- Variable compensation (« statutory ») : indexed to the change in consolidated net income before tax Ο 10% of this remuneration is conditional on the achievement of a CSR criterion composed of the following three indices: \bigcirc



- environmental criterion)
- Actions taken to promote the Group's local integration in France and around the world, outside of major cities (qualitative societal criterion) Group initiatives in favour of gender balance (qualitative social criterion)

Each of the three indices shall count as one-third of the 10%

- Compensation policy for executive chairmen (11th) *Ex-ante vote*
- Maintenance of the determination principles applied for several years and of the compensation policy approved by

Decoupling between activity growth at constant scope and exchange rates and the evolution of industrial energy consumption (quantifiable)

Compensation policy for Supervisory board members (12th) – *Ex-ante* vote

approved by the General Meeting of 24 April 2020 :

- A maximum overall amount set by the General Assembly (€600,000 since 2017) Ο
- Allocated among the different members of the Supervisory board according to precise and Ο predetermined criteria that take into account both :



employee representative), and their attendance at meetings (preponderant part).

Maintenance of the determination principles applied for several years and of the compensation policy

the duties of each member of the Supervisory Board (Chairman of the Board, Committee Chairman, Committee Member,

Renewal of the terms of office of four Supervisory Board members for three years (13th to 16th)



Mr Matthieu Dumas



Mr Blaise Guerrand

Member of the CAG-**CSR Committee**



Ms Olympia Guerrand



Mr Alexandre Viros

Member of the Audit and Risk Committee





PRESENTATION OF THE MAIN RESOLUTIONS

RESOLUTIONS RELATING TO ORDINARY AND EXTRAORDINARY BUSINESS

Share buyback programme (6th) Authorisation for up to 10 % of the share capital Ο Maximum amount that may be committed: €2,5 billion Ο Objectives: to manage the share through a liquidity contract, cancellation, sale, allocations of free Ο shares and stock options, external growth operations Maximum purchase price: € 1,200 0 Authorisation validity: 18 months 0

- - Authorisation for up to 10 % of the share capital Ο
 - Authorisation validity: 24 months Ο

Autorisation to reduce the share capital by cancellation of shares (17th)

- Renewal of the (financial) delegations of authority to the Executive Management for the purpose of issuing shares, securities giving access to the capital or debt securities
 - Incorporation of reserves, profits and/or premiums and free allocation of shares and/or increase in Ο the par value of existing shares (18th)
 - With maintenance of preemptive subscription rights (19th) or with preemptive subscription rights Ο cancelled but with the ability to establish a priority period (20th)
 - In favor of members of a company or group savings plan (21st) Ο
 - By private placement (22nd) Ο
 - In order to compensate contributions in kind (23rd) Ο
 - Authorisations validity : 26 months



- Decide on one or more operation(s) in view of a merger by absorption, spin-off or partial contribution Ο of assets subject to the legal regime for spin-offs (24th)
- Decide on an increase in the share capital by issuing shares in the event of use of the delegation of Ο authority provided for in the 24th resolution (25th)
- Authorisations validity : 26 months Ο

New (financial) delegations to the Executive Management for the purpose of :



 Amendment of the Articles of Association to take into account the transformation of the company Émile Hermès SARL into a société par actions simplifiée (simplified jointstock company) (26th)

SUPERVISORY BOARD'S REPORT

- ON CORPORATE GOVERNANCE

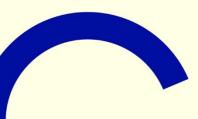
• TO THE COMBINED GENERAL MEETING

Statutory auditors' reports ON THE ACCOUNTS FOR THE FINANCIAL YEAR ENDING 31 DECEMBER 2020



PricewaterhouseCoopers Audit

Cabinet Didier Kling & Associés Member of Grant Thornton



STATUTORY AUDITORS' REPORTS **ORDINARY GENERAL MEETING**

FINANCIAL STATEMENTS

- Objective :
 - misstatement
- Unqualified opinion
- Key audit matters:
 - progress; recognition of currency hedges

STATUTORY AUDITORS' REPORTS ON THE ANNUAL AND CONSOLIDATED

Obtain reasonable assurance about whether the financial statements are free from material

• Opinion on the consolidated and annual financial statements:

• Report on the consolidated financial statements: measurement of inventories and work-in-

• Report on the annual financial statements: measurement of investment securities

ORDINARY GENERAL MEETING

STATUTORY AUDITORS' SPECIAL REPORT ON RELATED-PARTY AGREEMENTS

- Objective :
- No new agreements entered into during 2020
- Agreements approved in prior years remained in force

STATUTORY AUDITORS' REPORTS

• Inform you of the characteristics and terms and conditions of the agreements of which we have been notified, without commenting on their usefulness or value



STATUTORY AUDITORS' REPORTS EXTRAORDINARY GENERAL MEETING

COMPANY'S SHARE CAPITAL

- cancelled (21st resolution)

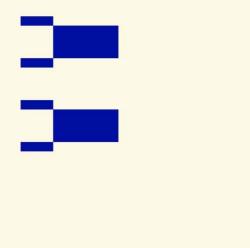
STATUTORY AUDITORS' REPORTS ON DRAFT RESOLUTIONS AFFECTING YOUR

Share capital reduction by cancelling shares bought back (17th resolution)

 Issuance of shares and/or other securities giving access to the share capital with or without preemptive subscription rights (19th, 20th, 22nd and 23rd resolutions)

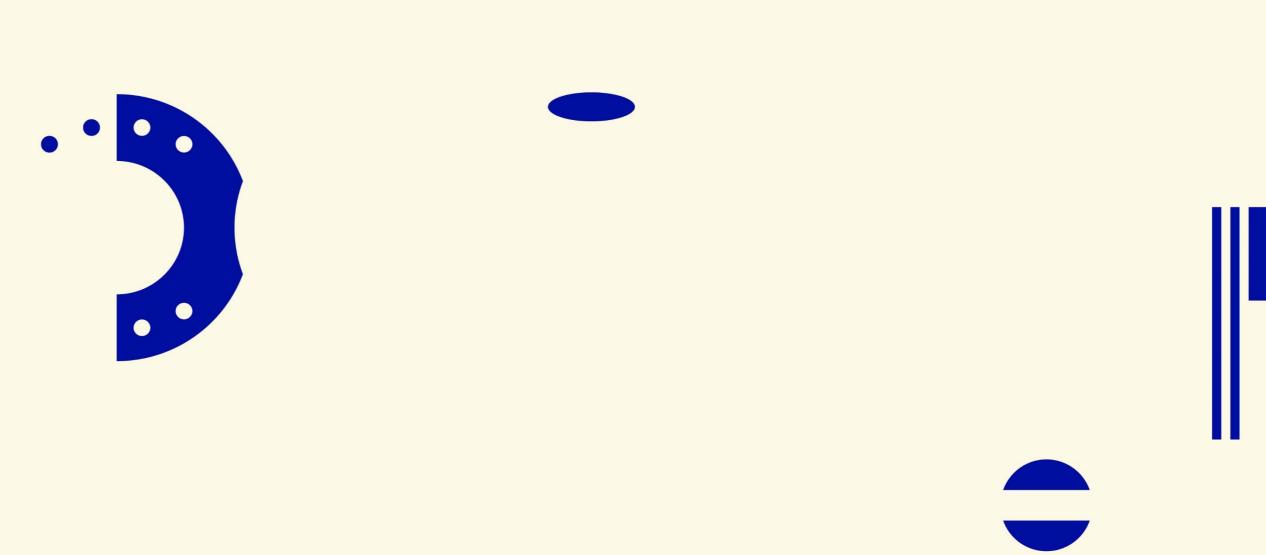
 Issuance of shares and/or any other securities giving access to the share capital reserved for the members of a company or group savings plan with preemptive subscription rights



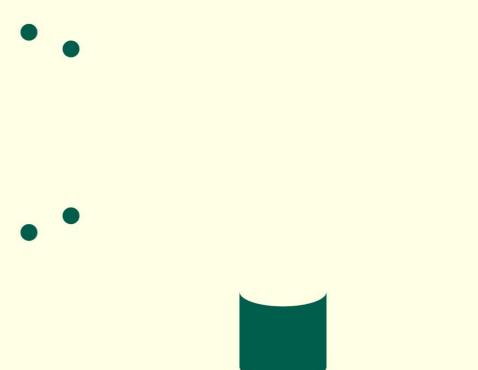




Question and Answer



Results of votes on the resolutions



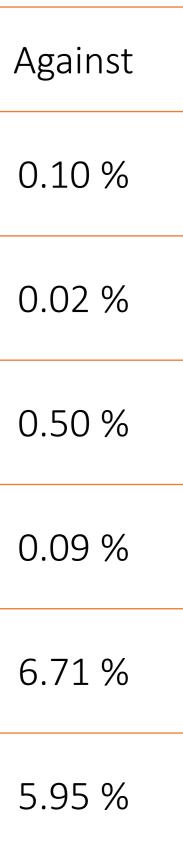






RESULTS OF VOTE OF THE RESOLUTIONS RELATING TO ORDINARY BUSINESS

| | RESOLUTIONS | For | , |
|----------------------|--|---------|---|
| First resolution | Approval of the parent company financial statements | 99.90 % | |
| Second resolution | Approval of the consolidated financial statements | 99.98 % | |
| Third resolution | Executive Management discharge | 99.50 % | |
| Fourth resolution | Allocation of net income – Distribution of an ordinary dividend | 99.91 % | |
| Fifth resolution | Approval of related-party agreements | 93.29 % | |
| Sixth resolution | Authorisation granted to the Executive Management to trade in the Company's shares | 94.05 % | |



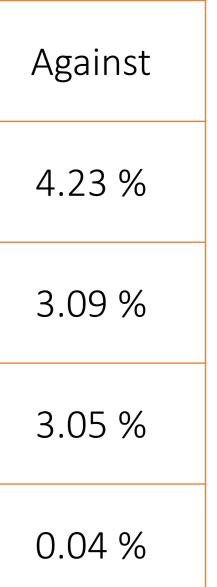
RESULTS OF VOTE OF THE RESOLUTIONS RELATING TO ORDINARY BUSINESS

| | RESOLUTIONS | For | |
|------------------------|---|---------|--|
| Seventh resolution | Approval of the information referred to in I of Article L. 22-10-9 of the French Commercial Code (<i>Code de commerce</i>) with regard to compensation for the financial year ended 31 December 2020, for all Corporate Officers (global <i>ex-post</i> vote) | 95.10 % | |
| Eighth resolution | Approval of total compensation and benefits of all kinds paid during or awarded in respect of the financial year ended 31 December 2020 to Mr Axel Dumas, Executive Chairman (individual <i>ex-post</i> vote) | | |
| Ninth resolution | Approval of total compensation and benefits of all kinds paid during or awarded in respect of the financial year ended 31 December 2020 to the Émile Hermès SARL company, Executive Chairman (individual <i>ex-post</i> vote) | | |
| Tenth resolution | Approval of total compensation and benefits of all kinds paid during or awarded in respect of the financial year ended 31 December 2020 to Mr Éric de Seynes, Chairman of the Supervisory Board (individual <i>ex-post</i> vote) | 99.99 % | |
| Eleventh resolution | Approval of the compensation policy for Executive Chairmen (<i>ex-ante</i> vote) | 94.12 % | |
| Twelfth resolution | Approval of the compensation policy for Supervisory Board members (<i>ex-ante</i> vote) | 99.99 % | |



RESULTS OF VOTE OF THE RESOLUTIONS RELATING TO ORDINARY BUSINESS

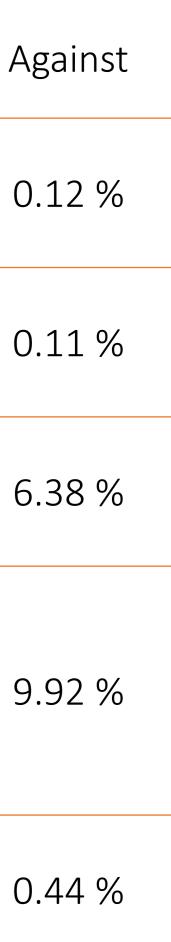
| | RESOLUTIONS | |
|--------------------------|--|---------|
| Thriteenth resolution | Re-election of Mr Matthieu Dumas as Supervisory Board member for a term of three years | 95.77 % |
| Fourteenth resolution | Re-election of Mr Blaise Guerrand as Supervisory Board member for a term of three years | 96.91 % |
| Fifteenth resolution | Re-election of Ms Olympia Guerrand as Supervisory Board member for a term of three years | 96.95 % |
| Sixteenth resolution | Re-election of Mr Alexandre Viros as Supervisory Board member for a term of three years | 99.96 % |



RESULTS OF VOTE OF THE RESOLUTIONS RELATING TO EXTRAORDINARY BUSINESS

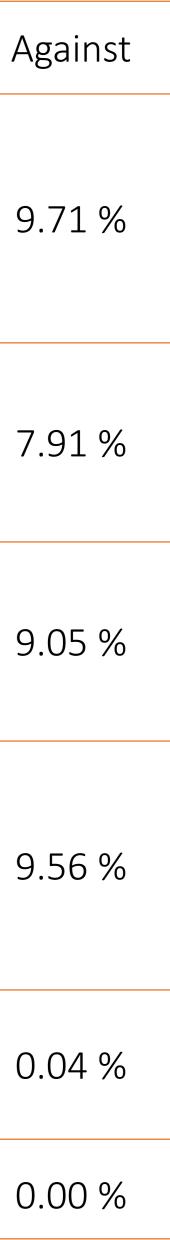
| | RESOLUTIONS | For | А |
|----------------------------|--|---------|---|
| Seventeenth resolution | Authorisation to be granted to the Executive Management to reduce the share capital by cancellation of all or part of the treasury shares held by the Company (Article L. 22-10-62 of the French Commercial Code (<i>Code de commerce</i>)) – General cancellation program | | 0 |
| Eighteenth resolution * | Authorisation to be granted to the Executive Management to increase the share capital by incorporation of reserves, profits and/or premiums and free allocation of shares and/or increase in the par value of existing shares | | 0 |
| Nineteenth resolution | Authorisation to be granted to the Executive Management to decide on the issue of shares and/or any other securities giving access to the share capital with maintenance of preemptive subscription rights | | 6 |
| Twentieth resolution | Authorisation to be granted to the Executive Management to decide on the issue of shares and/or any other securities giving access to the share capital with preemptive subscription rights cancelled but with the ability to establish a priority period, by public offering (other than that referred to in Article L. 411-2, 1 of the French Monetary and Financial Code (<i>Code monétaire et</i> <i>financier</i>)) | 90.08 % | 9 |
| Twenty-first resolution | Authorisation to be granted to the Executive Management to decide to increase the share capital by issuing shares and/or securities giving access to the share capital, reserved for members of a company or group savings plan, with preemptive subscription rights cancelled | | 0 |

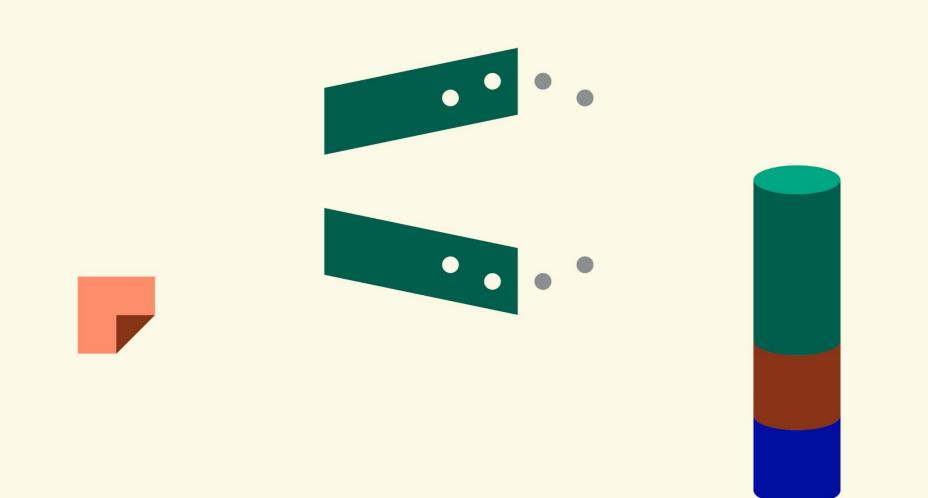
* Application of the quorum and majority conditions required for ordinary general meetings.



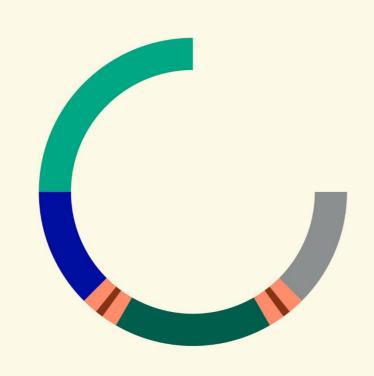
RESULTS OF VOTE OF THE RESOLUTIONS RELATING TO EXTRAORDINARY BUSINESS

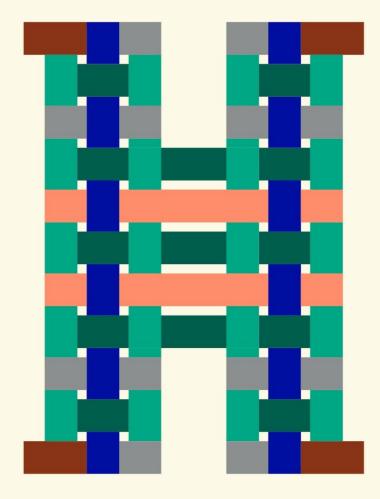
| | RESOLUTIONS | For | Д |
|-----------------------------|--|----------|---|
| Twenty-second resolution | Authorisation to be granted to the Executive Management to decide on the issue of shares and/or any other securities giving access to the share capital, with preemptive subscription rights cancelled, through a public offering to a restricted circle of investors or qualified investors (private placement) referred to in Article L. 411-2, 1 of the French Monetary and Financial Code (<i>Code monétaire et financier</i>) | 90.29 % | Ç |
| Twenty-third resolution | Authorisation to be granted to the Executive Management to decide on the issue of shares and/or securities giving access to the share capital, with preemptive subscription rights cancelled, in order to compensate contributions in kind granted to the Company relating to equity securities or securities giving access to the share capital | 92 09 % | 7 |
| Twenty-fourth resolution | Authorisation to be granted to the Executive Management to decide on one or more operation(s) in view of a merger by absorption, spin-off or partial contribution of assets subject to the legal regime for spin-offs (Article L. 236-9, II of the French Commercial Code (<i>Code de commerce</i>)) | 90 95 % | Ç |
| Twenty-fifth resolution | Authorisation to be granted to the Executive Management to decide on an increase in the share capital by issuing shares in the event of use of the delegation of authority granted to the Executive Management to decide on one or more operation(s) involving a merger by absorption, spin-off or partial contribution of assets subject to the legal regime for spin-offs (Article L. 236-9, II of the French Commercial Code (<i>Code de commerce</i>)) | 90.44 % | Ç |
| Twenty-sixth resolution | Amendment of the Articles of Association to take into account the transformation of the company Émile Hermès SARL into a société par actions simplifiée (simplified joint-stock company) | | C |
| Twenty-seventh resolution | Delegation of authority to carry out the formalities related to the General Meeting | 100.00 % | C |













Combined General

